



Legislation Text

File #: 21-515, **Version:** 1

STRATEGIC PRIORITY: Government Performance and Financial Management

AGENDA DATE: April 14, 2021

COUNCIL DISTRICT(S): 2

DEPARTMENT: Office of Procurement Services

EXECUTIVE: Elizabeth Reich

SUBJECT

Authorize a five-year service contract for the purchase, implementation, and maintenance of an airport safety and work-order management system for the Department of Aviation - Veoci Inc., most advantageous proposer of three - Not to exceed \$253,000 - Financing: Aviation Fund (subject to annual appropriations)

BACKGROUND

This action does not encumber funds; the purpose of a service contract is to establish firm pricing for services, for a specific term, which are ordered on an as needed basis.

This service contract will provide for the purchase, implementation, and maintenance of an airport safety and work-order management system for the Department of Aviation. This system will integrate all airport operations divisions onto one technological platform and improve airport operations while maintaining Dallas Airport Systems compliance with Federal Aviation Administration (FAA) Part 139 Airport Operating Certification. This system will also allow improved management of time and resources, resulting in a decrease of costs and increase of productivity.

The recommended solution will provide the management team with integrated data for future planning and performance improvement as technology advances. Below are the advantages of awarding this solution of the combined Airport Safety Management and Work Order System:

- FAA Part 139 compliance
- Work order management system
- Map geocoding field data collection capabilities
- Customized inspection templates
- Customized forms and workflows
- Incident management system
- Emergency management
- External system integration

A six-member committee from the following departments reviewed and evaluated the qualifications:

- Department of Aviation (2)
- Department of Information and Technology Services (2)
- Office of Economic Development Business Workforce and Inclusion Division (1)*
- Office of Procurement Services (1)*

*The Office of Procurement Services evaluated cost and local preference, if applicable. The Office of Economic Development Business Workforce and Inclusion Division only evaluated the Business Inclusion and Development Policy.

The committee selected the successful respondent on the basis of demonstrated competence and qualifications under the following criteria:

- Pricing considerations - cost value 30 points
- Experience and qualification 25 points
- Technical capabilities and features 25 points
- Staffing plan/production capacity of the project team 15 points
- Local Preference Program 5 points

As part of the solicitation process and in an effort to increase competition, the Office of Procurement Services used its procurement system to send out email notifications to vendors registered under relevant commodity codes. To further increase competition, the Office of Procurement Services uses historical solicitation information, the Internet, and vendor contact information obtained from user departments to contact additional vendors.

On November 10, 2015, the City Council authorized a living wage policy that requires contractors to pay their employees a “living wage” rate as established annually by the Massachusetts Institute of Technology Living Wage Calculator for Dallas County by Resolution No. 15-2141. The current calculated living wage during the solicitation process of this contract is \$12.38; the selected vendor meets this requirement.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

This item has no prior action.

FISCAL INFORMATION

Fund	FY 2021	FY 2022	Future Years
Aviation Fund	\$51,600.00	\$50,350.00	\$151,050.00

M/WBE INFORMATION

In accordance with the City’s Business Inclusion and Development Policy adopted on September 23, 2020, by Resolution No. 20-1430, as amended, the M/WBE participation on this contract is as follows:

Contract Amount	Procurement Category	M/WBE Goal	M/WBE %	M/WBE \$
\$253,000.00	Other Services	N/A	N/A	N/A
• The Business Inclusion and Development Policy does not apply to Other Service contracts.				
• Grey Wall Software, LLC dba Veoci Inc. - Non-local; Workforce - 1.40% Local				

PROCUREMENT INFORMATION

Method of Evaluation for Award Type:

Request for Competitive Sealed Proposal	<ul style="list-style-type: none">• Utilized for high technology procurements, insurance procurements, and other goods and services• Recommended offeror whose proposal is most advantageous to the City, considering the relative importance of price, and other evaluation factors stated in the specifications• Always involves a team evaluation• Allows for negotiation on contract terms, including price
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The Office of Procurement Services received the following proposals from solicitation number BI21-00014928. We opened them on November 20, 2020. We recommend the City Council award this service contract in its entirety to the most advantageous proposer.

*Denotes successful proposer

<u>Proposers</u>	<u>Address</u>	<u>Score</u>
*Veoci Inc.	195 Church St. New Haven, CT 06510	87.25
GCR, Inc. dba Civix	3300 West Esplanade Ave. Suite 400 Metairie, LA 70002	73.35

OWNER

Veoci Inc.

Sukhminder Grewal, Founder