



Legislation Text

File #: 21-1269, **Version:** 1

STRATEGIC PRIORITY: Government Performance and Financial Management
AGENDA DATE: August 11, 2021
COUNCIL DISTRICT(S): All
DEPARTMENT: Office of Procurement Services
EXECUTIVE: Elizabeth Reich

SUBJECT

Authorize a five-year service price agreement for temporary industrial and day labor for citywide use - A & Associates, Inc. in the estimated amount of \$54,076,750.00 and Rushmore Corporation dba ALL TEMPS 1 Personnel in the estimated amount of \$18,031,559.05, most advantageous proposers of six - Total estimated amount of \$72,108,309.05 - Financing: General Fund (\$12,474,381.50), Equipment and Fleet Management Fund (\$2,670,450.00), Sanitation Operations Fund (\$54,076,750.00), Dallas Water Utilities Fund (\$2,417,682.00), Aviation Fund (\$283,763.55), Convention and Event Services Fund (\$135,282.00), and Stormwater Drainage Management Fund (\$50,000.00)

BACKGROUND

This action does not encumber funds; the purpose of a service price agreement is to establish firm pricing for services, for a specific term, which are ordered on an as needed basis according to annual budgetary appropriations. The estimated amount is intended as guidance rather than a cap on spending under the agreement, so that actual need combined with the amount budgeted will determine the amount spent under this agreement.

This service price agreement will provide for temporary industrial and day labor on an as needed basis to assist in maintaining operations citywide. Temporary labor is needed to supplement the Department of Sanitation Services staff with approximately 210 industrial laborers on a daily basis to collect refuse and recycling on routes that cannot be serviced with automated collection vehicles, work at transfer stations and landfills, and to assist with environmental and special service duties. The temporary workers receive daily work assignments from City staff, but remain employees of the temporary staffing agency. Utilizing temporary industrial and day labor allows departments the flexibility to adjust its workforce to meet service needs according to daily service demands.

A six-member committee from the following departments reviewed and evaluated the qualifications:

- Department of Equipment and Fleet Management (2)
- Department of Human Resources (1)
- Department of Sanitation Services (2)
- Office of Procurement Services (1)*

*The Office of Procurement Services evaluated cost and local preference, if applicable.

The committee selected the successful respondents on the basis of demonstrated competence and qualifications under the following criteria:

- Experience and capabilities 35 points
- Approach to filling positions 30 points
- Cost 30 points
- Local Preference Program 5 points

As part of the solicitation process and in an effort to increase competition, the Office of Procurement Services used its procurement system to send out email notifications to vendors registered under relevant commodity codes. To further increase competition, the Office of Procurement Services uses historical solicitation information, the Internet, and vendor contact information obtained from user departments to contact additional vendors.

On November 10, 2015, the City Council authorized a living wage policy that requires contractors to pay their employees a “living wage” rate as established annually by the Massachusetts Institute of Technology Living Wage Calculator for Dallas County by Resolution No. 15-2141. The current calculated living wage for day laborers during the solicitation process of this contract is \$12.38. The living wage is a wage floor and workers may be paid more. For the Department of Sanitation Services agreement, the supplier has contractually agreed to pay a floor of \$15.21; the selected vendors meet this requirement.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On June 22, 2016, City Council authorized a three-year service contract, with two one-year renewal options, for temporary industrial labor for Sanitation Services with Results Staffing, Inc. by Resolution No. 16-1049.

On October 26, 2016, City Council authorized a three-year service contract for temporary day labor with Lane Staffing, Inc. by Resolution No. 16-1721.

On February 13, 2019, City Council authorized Supplemental Agreement No. 1 to exercise the first of two, one-year renewal options to the service contract with Results Staffing Inc. for temporary industrial labor for the Department of Sanitation Services by Resolution No. 19-0274.

On January 22, 2020, City Council authorized Supplemental Agreement No. 2 to exercise the second of two, one-year renewal options to the service contract with Results Staffing Inc. for temporary industrial labor for the Department of Sanitation Services by Resolution No. 20-0215.

On February 26, 2020, City Council authorized a one-year emergency service price agreement for temporary day labor citywide with All Temps 1 Personnel; and the ratification for temporary day labor citywide with All Temps 1 Personnel by Resolution No. 20-0356.

FISCAL INFORMATION

Fund	FY 2021	FY 2022	Future Years
General Fund	\$ 388,780.74	\$3,735,276.55	\$ 8,350,324.21
Equipment and Fleet Management Fund	\$ 89,020.00	\$ 534,120.00	\$ 2,047,310.00
Sanitation Operations Fund	\$54,076,750.00	\$ 0.00	\$ 0.00
Dallas Water Utilities Fund	\$ 75,039.00	\$ 483,535.00	\$ 1,859,108.00
Aviation Fund	\$ 56,752.71	\$ 56,752.71	\$ 170,258.13
Convention and Event Services Fund	\$ 20,282.00	\$ 27,000.00	\$ 88,000.00
Stormwater Drainage Management Fund	\$ 1,200.00	\$ 10,000.00	\$ 38,800.00
Total	\$54,707,825.11	\$4,846,684.26	\$12,553,800.35

M/WBE INFORMATION

In accordance with the City's Business Inclusion and Development Policy adopted on September 23, 2020, by Resolution No. 20-1430, as amended, the M/WBE participation on this contract is as follows:

Contract Amount	Procurement Category	M/WBE Goal	M/WBE %	M/WBE \$
\$72,371,185.65	Other Services	N/A	100.00%	\$72,371,185.65
<ul style="list-style-type: none"> • The Business Inclusion and Development Policy does not apply to Other Service contracts, however the prime contractor is a certified M/WBE. • A & Associates, Inc. - Local; Workforce - 92.80% Local • Rushmore Corporation dba ALL TEMPS Personnel - Local; Workforce - 100.00% 				

PROCUREMENT INFORMATION

Method of Evaluation for Award Type:

Request for Proposal	<ul style="list-style-type: none"> • Utilized for professional, personal, revenue, and planning services • Recommended offeror is the responsible offeror whose proposal most closely meets established criteria for the services advertised, based on demonstrated competence and qualifications at a fair and reasonable price • Always involves the evaluation by committee • Allows for negotiation on contract terms, including price
----------------------	--

The Office of Procurement Services received the following proposals from solicitation number BDZ21-00015158. We opened them on January 8, 2021. We recommend the City Council award this service price agreement to the most advantageous proposers by group.

*Denotes successful proposers

<u>Proposers</u>	<u>Address</u>	<u>Score</u>
*A & Associates, Inc.	4131 North Central Expwy. Suite 900 Dallas, TX 75204	Group 1A - 77.62 Group 1B - 78.26 Group 2A - 83.55 Group 2B - 86.20
*Rushmore Corporation dba ALL TEMPS 1 Personnel	2606 Martin Luther King Jr. Blvd. Suite 222 Dallas, TX 75215	Group 1A - 72.39 Group 1B - 72.39 Group 2A - 78.10 Group 2B - 76.46
A2Z Staffing Solutions, LLC	181 Sugar Leaf Dr. Troy, NC 27371	Group 1A - 64.22 Group 1B - 64.46 Group 2A - 66.20 Group 2B - 66.21
AtWork Personnel Services	11811 East Frwy. Suite 540 Houston, TX 77029	Group 1A - 61.12 Group 1B - 67.42 Group 2A - 71.80 Group 2B - 64.13
SoftHQ, Inc.	6494 Weathers Pl. Suite 200 San Diego, CA 92121	Group 1A - No bid Group 1B - No bid Group 2A - 62.90 Group 2B - 46.78
TRYFACTA, INC.	4637 Chabot Dr. Suite 100 Pleasanton, CA 94588	Group 1A - 73.40 Group 1B - 73.40 Group 2A - 71.44 Group 2B - 72.91

OWNERS

A & Associates, Inc.

Andrew Luchey, President
Evelyn Looney, Vice President

Rushmore Corporation dba ALL TEMPS 1 Personnel

Ronald L. Hay II, President
William Cephus, Senior Vice President