



## Legislation Text

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**File #:** 21-1270, **Version:** 1

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**STRATEGIC PRIORITY:** Government Performance and Financial Management  
**AGENDA DATE:** August 11, 2021  
**COUNCIL DISTRICT(S):** All  
**DEPARTMENT:** Office of Procurement Services  
**EXECUTIVE:** Elizabeth Reich

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### **SUBJECT**

Authorize **(1)** a five-year service price agreement, with two one-year renewal options for citywide on-site alteration services - ABVenture Designs, LLC in the estimated amount of \$757,500.00; and **(2)** a five-year master agreement, with two one-year renewal options for the purchase of public safety uniforms - G T Distributors, Inc. in the estimated amount of \$21,378,473.75, Galls, LLC in the estimated amount of \$3,250,962.13, Premier Uniform, Inc. in the estimated amount of \$495,520.00, San Antonio Code Blue #2, LLC in the estimated amount of \$474,937.50, Lewises Services in the estimated amount of \$52,500.00, and CG Wholesale LLC in the estimated amount of \$27,137.00, most advantageous proposers of thirteen - Total estimated amount of \$26,437,030.38 - Financing: General Fund

### **BACKGROUND**

This action does not encumber funds; the purpose of a service price agreement is to establish firm pricing for services, for a specific term, which are ordered on an as needed basis according to annual budgetary appropriations. The estimated amount is intended as guidance rather than a cap on spending under the agreement, so that actual need combined with the amount budgeted will determine the amount spent under this agreement. We anticipate the following City departments will use this agreement:

This service price agreement will provide for citywide on-site alteration services and the purchase of uniforms for public safety personnel.

The Fire-Rescue and Police Department Quartermasters provide uniforms and equipment for public safety personnel that require departmental issued equipment. The purchase of uniforms includes:

- Uniforms
- Station wear
- Dress wear

- Outerwear
- Rain wear
- Caps
- Hats
- Accessories
- Insignia
- Patches

The on-site alteration services at the Fire-Rescue and Police Department Quartermasters provide alterations for public safety personnel, including hemming, addition of patches, cloth name tags with badge numbers, mohair, bullion stars, oak leaves, chevrons, and service stripes. Alteration services are essential in outfitting personnel with proper fitting uniforms equipped with patches, hems, stars, and stripes, to help identify and associate the personnel with their assigned department, as well as, conduct the daily operations.

A seven-member committee from the following departments reviewed and evaluated the qualifications:

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| • Fire Rescue-Department   | (3)  |
| • Police Department  | (2)  |
| • Office of Economic Development Business Workforce and Inclusion Division | (1)* |
| • Office of Procurement Services   | (1)* |

\*The Office of Procurement Services evaluated cost and local preference, if applicable. The Office of Economic Development Business Workforce and Inclusion Division only evaluated the Business Inclusion and Development Policy.

The committee selected the successful respondents on the basis of demonstrated competence and qualifications under the following criteria:

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| • Cost and timeframe                      | 30 points |
| • Sourcing and strategy                   | 25 points |
| • Delivery, returns and communication     | 25 points |
| • Business Inclusion and Development Plan | 15 points |
| • Local Preference Program                | 5 points  |

As part of the solicitation process and in an effort to increase competition, the Office of Procurement Services used its procurement system to send out email notifications to vendors registered under relevant commodity codes. To further increase competition, the Office of Procurement Services uses historical solicitation information, the Internet, and vendor contact information obtained from user departments to contact additional vendors.

On November 10, 2015, the City Council authorized a living wage policy that requires contractors to pay their employees a “living wage” rate as established annually by the Massachusetts Institute of Technology Living Wage Calculator for Dallas County by Resolution No. 15-2141. The current calculated living wage during the solicitation process of this contract is \$12.38; the selected vendor meets this requirement.

### **PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)**

On August 22, 2018, City Council authorized a three-year service price agreement, with two one-year renewal options, for public safety uniform alterations with CG Wholesale LLC by Resolution No. 18-1143.

[The Public Safety Committee will be briefed by memorandum regarding this matter on August 9, 2021. <https://cityofdallas.legistar.com/View.ashx?M=F&ID=9697698&GUID=927083D7-533E-43C8-8AB0-39A7B85A4C73>](https://cityofdallas.legistar.com/View.ashx?M=F&ID=9697698&GUID=927083D7-533E-43C8-8AB0-39A7B85A4C73)

### **FISCAL INFORMATION**

Fund	FY 2021	FY 2022	Future Years
General Fund	\$10,000.00	\$3,549,750.44	\$22,877,279.94

### **M/WBE INFORMATION**

In accordance with the City’s Business Inclusion and Development Policy adopted on September 23, 2020, by Resolution No. 20-1430, as amended, the M/WBE participation on this contract is as follows:

Contract Amount	Procurement Category	M/WBE Goal	M/WBE %	M/WBE \$
\$26,437,030.38	Goods	32.00%	28.21%	\$7,457,266.81
<ul style="list-style-type: none"> <li>• This contract does not meet the M/WBE goal, but complies with good faith efforts.</li> <li>• ABVenture Designs, LLC - Non-local; Workforce - 0.00% Local • G T Distributors, Inc. - Non-local; Workforce - 2.00% Local • Galls, LLC - Non-local; Workforce - 0.13% Local • Premier Uniform, Inc. - Non-local; Workforce 3.00% Local • San Antonio Code Blue #2, LLC - Non-local; Workforce - 0.00% Local</li> </ul>				

### **PROCUREMENT INFORMATION**

Method of Evaluation for Award Type:

Request for Competitive Sealed Proposal	<ul style="list-style-type: none"> <li>• Utilized for high technology procurements, insurance procurements, and other goods and services</li> <li>• Recommended offeror whose proposal is most advantageous to the City, considering the relative importance of price, and other evaluation factors stated in the specifications</li> </ul>
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| <ul style="list-style-type: none"><li>• Always involves a team evaluation</li><li>• Allows for negotiation on contract terms, including price</li></ul> |
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The Office of Procurement Services received the following proposals from solicitation number BD21-00013573. We opened them on December 18, 2021. We recommend the City Council award this service price agreement to the most advantageous proposers by group. Information related to this solicitation is available upon request.

\*Denotes successful proposers

<b><u>Proposers</u></b>	<b><u>Address</u></b>	<b><u>Score</u></b>
*ABventure DeSigns, LLC	1705 Port Millstone Trail St Paul, Texas 75098	Multiple Groups
*G T Distributors, Inc.	2545 Brockton Drive Suite 100 Austin, Texas 78758	Multiple Groups
*Galls, LLC	1340 Russell Cave Road Lexington, Kentucky 40505	Multiple Groups
*Premier Uniform, Inc.	2111 West Avenue San Antonio, Texas 78201	Multiple Groups
*San Antonio Code Blue # 2, LLC	6905 Alamo Downs Parkway San Antonio, Texas 78238	Multiple Groups
*Lewises Services	1023 Chesterton Drive Dallas, Texas 75238	Multiple Groups
*CG Wholesale, LLC	10345 Brockwood Dallas, Texas 75238	Multiple Groups
Got You Covered Workwear & Uniforms	1212 East Lancaster Avenue Fort Worth, Texas 76102	Multiple Groups
Mag & Son Clothing, LLC	171 Pascone Place Newington, Connecticut 06111	Multiple Groups
Lawmen Supply Company	7150 Airport Highway Pennsauken, New Jersey 08109	Multiple Groups
Outdoor Outfits Limited	372 Richmond Street West Suite 400 Toronto, Ontario, Canada M5V1X6	Multiple Groups

Regali, Inc.	518 Interurban Street Richardson, Texas 75081	Multiple Groups
Barisimo Clothing Company	13731 Goldmark Apt. 1208 Dallas, Texas 75240	Non-responsive

## **OWNERS**

### **ABVenture Designs**

Adrienne Brumfield, Chief Executive Officer

### **G T Distributors, Inc.**

Jim Orr, President  
Tim Brown, Vice President

### **Galls, LLC**

Michael Fadden, Chief Executive Officer  
David Scheve, Chief Financial Officer

### **Premier Uniform, Inc.**

Vernon Thompson, Owner

### **San Antonio Code Blue # 2, LLC**

Luis Mendiola, Co-Owner

### **Lewis Services**

Cynthia Lewis, Owner  
David Lewis, Co-owner

### **CG Wholesale**

Gail Skees, Owner