



Legislation Text

File #: 21-1444, **Version:** 1

STRATEGIC PRIORITY: Mobility Solutions, Infrastructure, and Sustainability

AGENDA DATE: October 13, 2021

COUNCIL DISTRICT(S): 2

DEPARTMENT: Department of Aviation

EXECUTIVE: Majed Al-Ghafry

SUBJECT

Authorize a Second Amendment to the concession contract with WDFG North America, LLC, a Dallas Love Field retail concessionaire contract to **(1)** exercise both one year Renewal Terms for D Magazine, Texas Monthly News and Creative Kidstuff; and **(2)** add two extension years to the contract - Estimated Revenue: Aviation Fund \$617,000.00

BACKGROUND

On March 7, 2021 City Council authorized a concession contract with WDFG North America, LLC, for the construction, management, and operation of D Magazine (C2586), Texas Monthly News (L1009) and Creative Kidstuff (C2041A) by Resolution No. 12-0707. The Contract's Primary Term commenced November 1, 2014 for all three units, with a Contract Primary Term expiration of October 31, 2021. In addition, based on the concession's excellent operation throughout the Primary Term, but especially during the COVID-19 pandemic when airline traffic was significantly reduced, with drastic staffing reductions and sales lost, concessionaire continued operations to service passengers and airport employees in a very trying climate, the Department of Aviation seeks to exercise both one year renewal terms and add two extension years to the contract, allowing concessionaire to recover and re-establish a profitable position at Dallas Love Field.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On March 7, 2012, City Council authorized the retail contract with WDFG North America, LLC by Resolution No. 12-0707.

On August 12, 2015, City Council authorized an amendment to allow street plus 10 percent pricing, \$10.37 per hour minimum wage rate and waived the shared costs provision for food court cleaning, third party inspection and deliveries and trash removal by Resolution No. 15-1336.

FISCAL INFORMATION

Estimated Revenue: Aviation Fund \$617,000.00

OWNER

WDFG North America, LLC

Michael R. Mullaney, Executive Vice President