



Legislation Text

File #: 21-2185, **Version:** 1

STRATEGIC PRIORITY: Government Performance and Financial Management

AGENDA DATE: December 8, 2021

COUNCIL DISTRICT(S): 2

DEPARTMENT: Office of Procurement Services

EXECUTIVE: Elizabeth Reich

SUBJECT

Authorize **(1)** a five-year service price agreement for airfield marking paint equipment, maintenance repair, parts, and reflective glass beads for the Department of Aviation - Kinetic Motorwerks, LLC in the estimated amount of \$140,770.52; and **(2)** a five-year master agreement for the purchase of airfield marking paint for the Department of Aviation - Ennis-Flint, Inc. in the estimated amount of \$78,120.00, lowest responsible bidders of three - Total estimated amount of \$218,890.52 - Financing: Aviation Fund

BACKGROUND

This action does not encumber funds; the purpose of a service price agreement is to establish firm pricing for services, for a specific term, which are ordered on an as needed basis according to annual budgetary appropriations. The estimated amount is intended as guidance rather than a cap on spending under the agreement, so that actual need combined with the amount budgeted will determine the amount spent under this agreement.

This service price agreement will provide for airfield marking paint equipment, maintenance repair, parts, reflective glass beads, and airfield marking paint. Airfield paint and marking requirements are established by Federal Aviation Administration. These requirements specifically state the type of paint and reflective glass beads that are approved for use on commercial-service airports. In addition to the paint and bead requirements, the Department of Aviation must have sufficient equipment to apply the appropriate paint and beads on airfield surfaces. This solicitation provides for the maintenance of existing airfield marking paint related equipment through the purchase of repair parts and services.

As part of the solicitation process and in an effort to increase competition, the Office of Procurement Services used its procurement system to send out email notifications to vendors registered under relevant commodity codes. To further increase competition, the Office of Procurement Services uses historical solicitation information, the Internet, and vendor contact information obtained from user departments to contact additional vendors.

On November 10, 2015, the City Council authorized a living wage policy that requires contractors to pay their employees a “living wage” rate as established annually by the Massachusetts Institute of Technology Living Wage Calculator for Dallas County by Resolution No. 15-2141. The current calculated living wage during the solicitation process of this contract is \$15.21; the selected vendor meets this requirement.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

This item has no prior action.

FISCAL INFORMATION

Fund	FY 2022	FY 2023	Future Years
Aviation Fund	\$72,963.84	\$72,963.84	\$72,962.84

M/WBE INFORMATION

In accordance with the City’s Business Inclusion and Development Policy adopted on September 23, 2020, by Resolution No. 20-1430, as amended, the M/WBE participation on this contract is as follows:

Contract Amount	Procurement Category	M/WBE Goal	M/WBE %	M/WBE \$
\$218,890.52	Other Services	N/A	N/A	N/A
• The Business Inclusion and Development Policy does not apply to Other Service contracts.				
• Kinetic Motorwerks LLC - Non-local; Workforce - 0.00% Local • Ennis-Flint, Inc - Non-local; Workforce - 0.00% Local				

PROCUREMENT INFORMATION

Method of Evaluation for Award Type:

Low Bid	<ul style="list-style-type: none">• Recommended vendor is based on the lowest competitive quoted price, who is also technically and financially capable of performing and completing the contract, and otherwise meets all material specification requirements• Negotiations are not allowed
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The Office of Procurement Services received the following bids from solicitation number BI21-00017078. We opened them on August 20, 2021. We recommend the City Council award these agreements to the lowest responsive and responsible bidders by line.

*Denotes successful bidders

<u>Bidders</u>	<u>Address</u>	<u>Amount</u>
*Kinetic Motorwerks LLC	2800 Post Oak Blvd. Ste. 4100 Houston, TX 77056	Multiple lines
*Ennis-Flint, Inc	4161 Piedmont Pkwy. Ste. 370 Greensboro, NC 27410	Multiple lines
Allstate Coatings Company	100 North Lee Dr . Gladewater, TX 75641	Multiple lines

OWNERS

Kinetic Motorwerks LLC

Joe Langarote, General Manager

Ennis-Flint, Inc.

Edward Baiden, President