



## Legislation Text

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File #: 22-134, Version: 1

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**STRATEGIC PRIORITY:** Government Performance & Financial Management  
**AGENDA DATE:** January 12, 2022  
**COUNCIL DISTRICT(S):** All  
**DEPARTMENT:** Office of Procurement Services  
**EXECUTIVE:** Elizabeth Reich

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### **SUBJECT**

Authorize (1) a three-year master agreement for various types of herbicides and pesticides for multiple City departments - Es Opco USA LLC dba Vesperis in the estimated amount of \$363,574.12, Marubeni America Corporation dba Helena Agri-Enterprises, LLC in the estimated amount of \$353,435.43, Rentokil North America, Inc. dba Target Specialty Products in the estimated amount of \$302,132.96, Simplot AB Retail, Inc. dba Simplot Grower Solutions, Simplot Turf & Horticulture in the estimated amount of \$287,818.50, Nutrien Ag Solutions in the estimated amount of \$78,323.00, Harrell's, LLC in the estimated amount of \$54,374.65, SiteOne Landscape Supply, LLC in the estimated amount of \$37,832.17, and Winfield Solutions LLC dba Winfield United in the estimated amount of \$6,408.15, lowest responsible bidders of nine; and (2) a three-year master agreement for various types of herbicides and pesticides for multiple City departments with BWI-Dallas/Ft. Worth dba BWI Companies, Inc. in the estimated amount of \$331,246.10 and Simplot AB Retail, Inc. dba Simplot Grower Solutions, Simplot Turf & Horticulture in the estimated amount of \$1,454.15 through The Local Government Purchasing Cooperative (BuyBoard) agreement - Total estimated amount of \$1,816,599.23 - Financing: General Fund (\$1,361,328.03), Water and Sewer Fund (\$226,888.00), Aviation Fund (\$183,005.60), and Stormwater Drainage Operation Fund (\$45,377.60)

### **BACKGROUND**

This action does not encumber funds; the purpose of a master agreement is to establish firm pricing for goods, for a specific term, which are ordered on an as needed basis according to annual budgetary appropriations. The estimated amount is intended as guidance rather than a cap on spending under the agreement, so that actual need combined with the amount budgeted will determine the amount spent under this agreement.

This master agreement will provide for the purchase of various types of herbicides and pesticides for use by City staff to protect existing City green spaces. Herbicides destroy or inhibit unwanted vegetation growth and weeds; pesticides inhibit invasive insects. Bid product line items containing chemicals of concern including Glyphosate and Neonicotinoids from the previous solicitation that

went to City Council for approval on January 8, 2020, have been removed and substituted with green organic alternative products. The master agreement will be used throughout the City, including over 23,000 acres of Park & Recreation Department property which includes six 18-hole golf courses and over 200 athletic fields. The items purchased from this master agreement will also be used at Water Utilities Department facilities and work sites, as well as the City's roadway medians.

As part of the solicitation process and in an effort to increase competition, the Office of Procurement Services used its procurement system to send out email notifications to vendors registered under relevant commodity codes. To further increase competition, the Office of Procurement Services uses historical solicitation information, the Internet, and vendor contact information obtained from user departments to contact additional vendors.

### **PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)**

This item has no prior action.

### **FISCAL INFORMATION**

Fund	FY 2022	FY 2023	Future Years
General Fund	\$ 25,000.00	\$453,776.00	\$ 882,552.03
Water and Sewer Fund	\$ 32,752.00	\$ 97,068.00	\$ 97,068.00
Aviation Fund	\$ 61,001.87	\$ 61,001.87	\$ 61,001.86
Stormwater Drainage Operation Fund	\$ 7,400.00	\$ 18,988.80	\$ 18,988.80
Total	\$126,153.87	\$630,834.67	\$1,059,610.69

### **M/WBE INFORMATION**

In accordance with the City's Business Inclusion and Development Policy adopted on September 23, 2020, by Resolution No. 20-1430, as amended, the M/WBE participation on this contract is as follows:

Contract Amount	Procurement Category	M/WBE Goal	M/WBE %	M/WBE \$
\$1,816,599.23	Goods	32.00%	0.00%	\$0.00
<ul style="list-style-type: none"> <li>• This contract does not meet the M/WBE goal, but complies with good faith efforts.</li> <li>• Es Opco USA LLC dba Vesperis - Local; Workforce - 16.67% Local • Marubeni America Corporation dba Helena Agri-Enterprises, LLC - Non-local; Workforce - 0.00% Local • BWI-Dallas/Ft. Worth dba BWI Companies, Inc. - Local; Workforce - 20.00% Local • Rentokil North America, Inc. dba Target Specialty Products - Non-local; Workforce - 18.18% Local • Simplot AB Retail, Inc. dba Simplot Grower Solutions, Simplot Turf &amp; Horticulture - Local; Workforce - 12.50% Local • Nutrien Ag Solutions - Non-local; Workforce - 0.00% Local • Harrell's, LLC - Local; Workforce - 33.00% Local • SiteOne Landscape Supply, LLC - Non-local; Workforce 0.00% Local • Winfield Solutions LLC dba Winfield United - Local; Workforce 25.00% Local</li> </ul>				

**PROCUREMENT INFORMATION**

Method of Evaluation for Award Type:

Low Bid	<ul style="list-style-type: none"> <li>• Recommended vendor is based on the lowest competitive quoted price, who is also technically and financially capable of performing and completing the contract, and otherwise meets all material specification requirements</li> <li>• Negotiations are not allowed</li> </ul>
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The Office of Procurement Services received the following bids from solicitation number BP21-00015963. We opened them on June 25, 2021. We recommend the City Council award this master agreement to the lowest responsive and responsible bidders by line. Information related to this solicitation is available upon request.

\*Denotes successful bidders

<b><u>Bidders</u></b>	<b><u>Address</u></b>	<b><u>Amount</u></b>
*Es Opco USA LLC dba Verseris	10800 Pecan Pack Blvd. Suite 300 Austin, TX 78750	Multiple Lines
*Marubeni America Corporation dba Helena Agri-Enterprises, LLC	6801 Hwy. 66 West Greenville, TX 75402	Multiple Lines
*BWI-Dallas/Ft. Worth dba BWI Companies, Inc.	1418 Upfield Dr. Carrollton, TX 75006	Multiple Lines
*Rentokil North America, Inc. dba Target Specialty Products	920 South Freeport Pkwy. Suite 220 Coppell, TX 75019	Multiple Lines
*Simplot AB Retail, Inc. dba Simplot Grower Solutions, Simplot Turf & Horticulture	1755 Transcentral Ct. Suite 100 Houston, TX 77032	Multiple Lines
*Nutrien Ag Solutions	13622 East Hardy Rd. Houston, TX 77039	Multiple Lines
*Harrell's, LLC	5105 New Tampa Hwy. Lakeland, FL 33815	Multiple Lines
*SiteOne Landscape Supply, LLC	1385 East 36th St. Cleveland, OH 44114	Multiple Lines

*Winfield Solutions LLC dba Winfield United	1221 Champion Cr. Suite 107 Carrollton, TX 75006	Multiple Lines
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## **OWNERS**

### **Es Opco USA LLC dba Vesperis**

Tracy McEuen, Chief Executive Officer

### **Marubeni America Corporation dba Helena Agri-Enterprises, LLC**

Michael McCarty, Chief Executive Officer

### **BWI-Dallas/Ft. Worth dba BWI Companies, Inc.**

Jim Bunch, Chief Executive Officer

### **Rentokil North America, Inc. dba Target Specialty Products**

John Meyer, President  
David Helt, Vice President

### **Simplot AB Retail, Inc. dba Simplot Grower Solutions, Simplot Turf & Horticulture**

Garrett Lofto, President

### **Nutrien Ag Solutions**

Mayo Schmidt, Chief Executive Officer

### **Harrell's, LLC**

Jack Harrell, Jr., Chief Executive Officer

### **SiteOne Landscape Supply, LLC**

Doug Black, Chief Executive Officer

### **Winfield Solutions LLC dba Winfield United**

Beth Ford, President  
Brett Bruggeman, Vice President  
Loren Heeringa, Secretary  
Bill Pieper, Treasurer