



Legislation Text

File #: 22-248, Version: 1

STRATEGIC PRIORITY: Government Performance & Financial Management
AGENDA DATE: January 26, 2022
COUNCIL DISTRICT(S): All
DEPARTMENT: Office of Procurement Services
EXECUTIVE: Elizabeth Reich

SUBJECT

Authorize **(1)** Supplemental Agreement No. 1 to increase the service contract with Custom Truck One Source, L.P. dba CTOS, LLC in the amount of \$81,210.00, from \$324,840.00 to \$406,050.00, Kirby-Smith Machinery, Inc. in the amount of \$58,085.00, from \$232,340.00 to \$290,425.00, Sonic-Lute Riley Honda in the amount of \$43,472.75, from \$173,891.00 to \$217,363.75, Briggs Equipment dba Briggs Equipment in the amount of \$28,042.50, from \$112,170.00 to \$140,212.50, Daco Fire Equipment in the amount of \$25,060.00, from \$100,240.00 to \$125,300.00, Dickson Equipment Co., Inc. in the amount of \$24,587.50, from \$98,350.00 to \$122,937.50, and Landmark Equipment, Inc. in the amount of \$2,880.00, from \$11,520.00 to \$14,400.00, for original equipment manufacturer service with associated parts to maintain City vehicles and equipment; and **(2)** Supplemental Agreement No 2 to increase the service contract with Wastebuilt Southwest, LLC in the amount of \$684,062.50, from \$2,986,250.00 to \$3,670,312.50, Rush Truck Centers of Texas, LP dba Rush Truck Center, Dallas Light & Medium Duty in the amount of \$484,899.37, from \$2,189,597.48 to \$2,674,496.85, Heil of Texas in the amount of \$207,500.00, from \$1,080,000.00 to \$1,287,500.00, and Bridgeport Truck Mfg., Inc. dba Bridgeport Mfg., Inc., in the amount of \$968.75, from \$253,875.00 to \$254,843.75 for original equipment manufacturer service with associated parts to maintain City vehicles and equipment - Total not to exceed \$1,640,768.37, from \$7,631,148.48 to \$9,271,916.85 - Financing: General Fund (\$98,446.10), Sanitation Operation Fund (\$82,038.42), and Equipment and Fleet Management Fund (\$1,460,283.85) (subject to annual appropriations)

BACKGROUND

This action does not encumber funds; the purpose of a service contract is to establish firm pricing for services, for a specific term, which are ordered on an as needed basis.

This Supplemental Agreement will provide for continued original equipment manufacturer service with associated parts to maintain City vehicles and equipment. The City has approximately 8,400 pieces of equipment ranging from light and heavy-duty trucks to excavators. This service contract will be used to supplement the City's need for factory authorized service repairs to City vehicles and equipment necessary to keep the equipment in good, reliable condition.

On November 10, 2015, the City Council authorized a living wage policy that requires contractors to pay their employees a “living wage” rate as established annually by the Massachusetts Institute of Technology Living Wage Calculator for Dallas County by Resolution No. 15-2141. This contract renewal option includes the most current living wage of \$10.94.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On April 12, 2017, City Council authorized a three-year service contract for original equipment manufacturer service with associated parts to maintain City vehicles and equipment with Holt Texas, Ltd., Southwest International Trucks, Inc., Westway Ford, Kirby-Smith Machinery, Inc., Four Brothers Outdoor Power, Inc., Kinloch Equipment and Supply, Inc., Metro Fire Apparatus Specialists, Inc., Berry Companies, Inc. dba Bobcat of Dallas, RDO Equipment Company, Trash Truck Repair Services, Inc., ATC Freightliner Group, LLC, REV Ambulance Group Orlando, Inc., Stewart & Stevenson Power Products, LLC, Landmark Equipment, Inc., Longhorn Harley-Davidson, CTE Holding, LLC dba Custom Truck & Equipment, and Tom Loftus, Inc. dba Austin Turf and Tractor; and a three-year service contract for original equipment manufacturer service with associated parts to maintain City vehicles and equipment with Freedom Dodge, MHC Kenworth dba Texas Kenworth, Rush Truck Centers of Texas, LP, Freedom Chevrolet, Romco Equipment Co., and CLS Sewer Equipment Co. by Resolution No. 17-0568.

On April 25, 2018, City Council authorized a two-year service contract for original equipment manufacturer service with associated parts to maintain City vehicles and equipment with Wastebuilt Southwest, LLC, Rush Truck Centers of Texas, LP dba Rush Truck Center, Dallas Medium Duty, Heil of Texas, CTE, LLC, Kirby-Smith Machinery, Inc., Bridgeport Truck Mfg., Inc., Sonic-Lute Riley Honda, Briggs Equipment, Daco Fire Equipment, Dickson Equipment Co., Inc., Industrial Disposal, and Landmark Equipment, Inc. by Resolution No. 18-0615.

FISCAL INFORMATION

Fund	FY 2022	FY 2023	Future Years
General Fund	\$ 98,446.10	\$0.00	\$0.00
Sanitation Operation Fund	\$ 82,038.42	\$0.00	\$0.00
Equipment and Fleet Management Fund	\$1,460,283.85	\$0.00	\$0.00
Total	\$1,640,768.37	\$0.00	\$0.00

M/WBE INFORMATION

In accordance with the City’s Business Inclusion and Development Policy adopted on September 23, 2020, by Resolution No. 20-1430, as amended, the M/WBE participation on this contract is as follows:

Contract Amount	Procurement Category	M/WBE Goal	M/WBE %	M/WBE \$
\$1,640,768.37	Other Services	N/A	N/A	N/A
• This contract does not meet the M/WBE goal, but complies with good faith efforts.				

• Wastebuilt Southwest, LLC. - Non-local; Workforce - 0.00% Local • Rush Truck Centers of Texas LP dba Rush Truck Center, Dallas Light & Medium Duty - Local; Workforce 11.43% Local • Heil of Texas - Local; Workforce - 25.00% Local • Custom Truck One Source, L.P. dba CTOS, LLC- Non-local; Workforce - 6.58% Local • Kirby-Smith Machinery, Inc. - Local; Workforce - 10.12% Local • Bridgeport Truck Mfg., Inc. dba Bridgeport Mfg., Inc. - Non-local; Workforce - 0.00% Local • Sonic-Lute Riley Honda - Local; Workforce - 100.00% Local • Briggs Equipment - Local; Workforce 100.00% Local • Daco Fire Equipment - Non-local; Workforce - 19.23% Local • Dickson Equipment Co., Inc - Local; Workforce - 36.36% Local • Landmark Equipment - Local; Workforce - 9.09% Local

OWNERS

Wastebuilt Southwest, LLC

2025 Old Mill Run
Garland, TX 75042

Dave McKeon, Chief Operating Officer
James Pfeiffer, Executive Vice President
Scott Thompson, Chief Financial Officer

Rush Truck Centers of Texas, LP dba Rush Truck Center, Dallas Medium Duty

4200 Irving Blvd.
Dallas, TX 75247

W.M. "Rusty" Rush, President
Derrek R. Weaver, Vice President

Heil of Texas

1440 South Loop 12
Irving, TX 75060

Larry Davis, President
John Davis, Vice President
Casey Brown, Secretary

Custom Truck One Source, L.P. dba CTOS, LLC

7200 Jack Newell Blvd.
Fort Worth, TX 76118

Fred Ross, President
Matthew Beller, Vice President

Kirby-Smith Machinery, Inc.

8505 South Central Expwy.
Dallas, TX 75241

Ed Kirby, President
Jeff Weller, Vice President
Celise Blewitt, Secretary

Bridgeport Truck Mfg., Inc. dba Bridgeport Mfg., Inc.

500 FM 1658
Bridgeport, TX 76426

Anthony Kouri, President
Philomena Kouri, Secretary

Sonic-Lute Riley Honda

1331 North Central Expwy.
Richardson, TX 75080

B. Scott Smith, President
Jeff Dyke, Vice President
Heath Byrd, Treasurer

Briggs Equipment

10540 North Stemmons Frwy.
Dallas, TX 75220

Chris Meinecke, President
Courtney Harvey, Vice President
Derek Claybrook, Secretary

Daco Fire Equipment

6000 Huddleston St.
Haltom City, TX 76137

Steve Davis, President
Wesley Dobmeier, Vice President
Avonne Ofenstein, Secretary

Dickson Equipment Co., Inc.

4525 Irving Blvd.
Dallas, TX 75247

Jon M. Dickson, President
Joe E. Dickson, Vice President
Molly Dickson, Secretary

Landmark Equipment

1351 South Loop 12
Irving, TX 75060

Mike Lyle, President
Gary Lyle, Vice President
Kimberly Chambers, Secretary