



## Legislation Text

---

File #: 22-941, Version: 1

---

**STRATEGIC PRIORITY:** Government Performance & Financial Management  
**AGENDA DATE:** May 11, 2022  
**COUNCIL DISTRICT(S):** All  
**DEPARTMENT:** Office of Procurement Services  
**EXECUTIVE:** Elizabeth Reich

---

### **SUBJECT**

Authorize a three-year master agreement for the purchase of cast iron fittings for the Water Utilities Department - Fortiline, Inc. dba Fortiline Waterworks in the estimated amount of \$245,000 and Core & Main LP in the estimated amount of \$185,000, lowest responsible bidders of two - Total estimated amount of \$430,000 - Financing: Dallas Water Utilities Fund (\$410,000) and Stormwater Drainage Management Operation Fund (\$20,000)

### **BACKGROUND**

This action does not encumber funds; the purpose of a master agreement is to establish firm pricing for goods, for a specific term, which are ordered on an as needed basis according to annual budgetary appropriations. The estimated amount is intended as guidance rather than a cap on spending under the agreement, so that actual need combined with the amount budgeted will determine the amount spent under this agreement.

This master agreement will provide for the purchase of cast iron fittings for the Water Utilities Department. The Water Utilities Department maintains approximately 5,000 miles of water mains throughout the water distribution system. The cast iron fittings are connected to the system's potable water pipelines, which serve City residents and customer cities. The fittings utilized in this agreement will allow Water Utilities Department field crew personnel to repair, replace, and make required adjustments to water pipe lines within distribution systems, as well as to repair residential and commercial piping, water meters, bypass valves, and other apparatuses as needed at existing locations and new installations.

As part of the solicitation process and in an effort to increase competition, the Office of Procurement Services used its procurement system to send out email notifications to vendors registered under relevant commodity codes. To further increase competition, the Office of Procurement Services uses historical solicitation information, the Internet, and vendor contact information obtained from user departments to contact additional vendors.

**PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)**

On August 9, 2017, City Council authorized a two-year master agreement for cast iron fittings with HD Supply Waterworks, LTD by Resolution No. 17-1156.

On December 12, 2018, City Council authorized a one-year master agreement for large cast iron fittings for the Water Utilities Department with Fortiline, Inc. by Resolution No. 18-1806.

On January 8, 2020, City Council authorized a two-year master agreement for small cast iron fittings for the Dallas Water Utilities with Fortiline, Inc. dba Fortiline Waterworks by Resolution No. 20-0124.

**FISCAL INFORMATION**

Fund	FY 2022	FY 2023	Future Years
Dallas Water Utilities Fund	\$75,000.00	\$167,500.00	\$167,500.00
Stormwater Drainage Management Operation Fund	\$5,000.00	\$7,500.00	\$7,500.00
Total	\$80,000.00	\$175,000.00	\$175,000.00

**M/WBE INFORMATION**

In accordance with the City's Business Inclusion and Development Policy adopted on September 23, 2020, by Resolution No. 20-1430, as amended, the M/WBE participation on this contract is as follows:

Contract Amount	Procurement Category	M/WBE Goal	M/WBE %	M/WBE \$
\$430,000.00	Goods	32.00%	0.00%	\$0.00
<ul style="list-style-type: none"> <li>• This contract does not meet the M/WBE goal, but complies with good faith efforts.</li> <li>• Fortiline, Inc. dba Fortiline Waterworks - Non-local; Workforce - 0.00% Local • Core &amp; Main LP - Non-local; Workforce - 100.00% Local</li> </ul>				

**PROCUREMENT INFORMATION**

Method of Evaluation for Award Type:

Low Bid	<ul style="list-style-type: none"> <li>• Recommended vendor is based on the lowest competitive quoted price, who is also technically and financially capable of performing and completing the contract, and otherwise meets all material specification requirements</li> </ul>
	<ul style="list-style-type: none"> <li>• Negotiations are not allowed</li> </ul>

The Office of Procurement Services received the following bids from solicitation number BV22-

00018176. We opened them on February 25, 2022. We recommend the City Council award this master agreement to the lowest responsive and responsible bidders by line. Information related to this solicitation is available upon request.

\*Denotes successful bidders

<b><u>Bidder</u></b>	<b><u>Address</u></b>	<b><u>Amount</u></b>
*Fortiline Inc. dba Waterworks	11200 Seagoville Rd. Balch Springs, TX 75180	Multiple Lines Fortiline
*Core & Main, LP	4333 Irving Blvd. Dallas, TX 75247	Multiple Lines

### **OWNERS**

#### **Fortiline Inc. dba Fortiline Waterworks**

Tim Tysinger, President  
James Cagle, Vice President

#### **Core & Main LP**

Jack Schaller, President  
Chuck Zappola, Vice President