



Legislation Text

File #: 22-822, Version: 1

STRATEGIC PRIORITY: Government Performance & Financial Management
AGENDA DATE: May 25, 2022
COUNCIL DISTRICT(S): All
DEPARTMENT: Office of Procurement Services
EXECUTIVE: Elizabeth Reich

SUBJECT

Authorize (1) a three-year service price agreement for the maintenance and repair of fitness equipment for various City departments - Calinmackbeau, LLC dba Service First in the estimated amount of \$93,800.00 and Assembly Unlimited, Inc. in the estimated amount of \$11,440.00; and (2) a three-year master agreement for the purchase of fitness and exercise equipment for various City departments - Advanced Healthstyles Fitness Equipment Inc in the estimated amount of \$98,926.25, Comm - Fit Holdings, LLC in the estimated amount of \$694,595.44, Fit Supply, LLC in the estimated amount of \$418,316.00, Team Marathon Fitness, Inc dba Marathon Fitness in the estimated amount of \$165,356.48, White Phoenix LLC dba Tuff Tread in the estimated amount of \$100,000.00, Calinmackbeau, LLC dba Service First in the estimated amount of \$92,750.00, and Assembly Unlimited Inc. in the estimated amount of \$7,800.00, lowest responsible bidders of eight - Total estimated amount of \$1,682,984.17 - Financing: General Fund

BACKGROUND

This action does not encumber funds; the purpose of a service price agreement is to establish firm pricing for services, for a specific term, which are ordered on an as needed basis according to annual budgetary appropriations. The estimated amount is intended as guidance rather than a cap on spending under the agreement, so that actual need combined with the amount budgeted will determine the amount spent under this agreement. We anticipate the following City departments will use this agreement:

- Court and Detention Services
- Fire-Rescue Department
- Park & Recreation Department
- Police Department

These agreements will provide for the purchase of fitness and exercise equipment, maintenance, repairs, and parts for various City departments and City recreation centers.

As part of the solicitation process and in an effort to increase competition, the Office of Procurement Services used its procurement system to send out email notifications to vendors registered under relevant commodity codes. To further increase competition, the Office of Procurement Services uses historical solicitation information, the Internet, and vendor contact information obtained from user departments to contact additional vendors.

On November 10, 2015, the City Council authorized a living wage policy that requires contractors to pay their employees a "living wage" rate as established annually by the Massachusetts Institute of Technology Living Wage Calculator for Dallas County by Resolution No. 15-2141. The current calculated living wage during the solicitation process of this contract is \$15.21; the selected vendor meets this requirement.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On February 11, 2015, City Council authorized a three-year master agreement for the purchase of fitness and exercise equipment for use throughout the City with MFAC, LLC, BSN Sports, Promaxima MEG, Comm-Fit LP, Team Marathon Fitness, Inc., and Fitness In Motion South Texas LLC by Resolution No. 15-0269.

FISCAL INFORMATION

Fund	FY 2022	FY 2023	Future Years
General Fund	\$196,140.72	\$580,528.52	\$906,314.93

M/WBE INFORMATION

In accordance with the City's Business Inclusion and Development Policy adopted on September 23, 2020, by Resolution No. 20-1430, as amended, the M/WBE participation on this contract is as follows:

Contract Amount	Procurement Category	M/WBE Goal	M/WBE %	M/WBE \$
\$1,682,984.17	Goods	32.00%	0.00%	\$0.00
<ul style="list-style-type: none"> • This contract does not meet the M/WBE goal, but complies with good faith efforts. • Advanced Healthstyles Fitness Equipment, Inc. - Non-local; Workforce - 0.00% Local • Assembly Unlimited, Inc. - Local; Workforce - 0.00% Local • Calinmackbeau, LLC dba Service First - Non-local; Workforce - 0.00% Local • Fit Supply, LLC - Non-local; Workforce - 0.00% Local • Team Marathon Fitness, Inc. dba Marathon Fitness - Non-local; Workforce - 0.00% Local • White Phoenix, LLC dba Tuff Tread - Non-local; Workforce - 0.00% Local • Comm-Fit Holdings, LLC - Non-local; Workforce 0.00% Local 				

PROCUREMENT INFORMATION

Method of Evaluation for Award Type:

Low Bid	<ul style="list-style-type: none"> Recommended vendor is based on the lowest competitive quoted price, who is also technically and financially capable of performing and completing the contract, and otherwise meets all material specification requirements
	<ul style="list-style-type: none"> Negotiations are not allowed

The Office of Procurement Services received the following bids from solicitation number BP22-00017740. We opened them on December 10, 2021. We recommend the City Council award this service price agreement to the lowest responsive and responsible bidders by line. Information related to this solicitation is available upon request.

*Denotes successful bidders

<u>Bidders</u>	<u>Address</u>	<u>Amount</u>
*Advanced Healthstyles Fitness Equipment, Inc.	861 SouthPark Dr. Suite #100 Littleton, CO 80120	Multiple Lines
*Assembly Unlimited, Inc.	1303 Columbia Dr. Suite #205 Dallas, TX 75081	Multiple Lines
*Calinmackbeau, LLC dba Service First	1409 South Broadway Suite C Joshua, TX 76058	Multiple Lines
*Fit Supply, LLC	1100 North 28th Ave Irving, TX 75261	Multiple Lines
*Team Marathon Fitness, Inc. dba Marathon Fitness	P.O. Box 17705 Sugar Land, TX 77496	Multiple Lines
*White Phoenix, LLC dba Tuff Tread	502 West Montgomery Suite 120 Wills, TX 77378	Multiple Lines
*Comm-Fit Holdings, LLC	7651 Sunbelt Dr. Addison, TX 75001	Multiple Lines
The Playwell Group, Inc.	302A State Highway 46 E Boerne, TX 78006	Non-Responsive

OWNERS

Advanced Healthstyles Fitness Equipment, Inc.

Gregg Spieker, President

Assembly Unlimited, Inc.

Joseph Hansen, President

Calinmackbeau, LLC dba Service First

Leah Wheeler, President

Fit Supply, LLC

Team Marathon Fitness, Inc. dba Marathon Fitness

Christa Davis, President

White Phoenix, LLC dba Tuff Tread

Martha S. White, General Manager

Comm-Fit Holdings, LLC

Seth Gordon, President