



Legislation Text

File #: 22-1094, Version: 1

STRATEGIC PRIORITY: Government Performance & Financial Management

AGENDA DATE: June 8, 2022

COUNCIL DISTRICT(S): All

DEPARTMENT: Office of Procurement Services

EXECUTIVE: Elizabeth Reich

SUBJECT

Authorize **(1)** a five-year master agreement for the purchase of original equipment manufacturer parts for citywide use with AutoNation Chevrolet, Berry Companies, Inc. dba Bobcat of Dallas, Bridgeport Truck Manufacturing, Inc. dba Bridgeport Manufacturing, Inc., CLS Sewer Equipment Co. Inc., CTE, LLC. dba Custom Truck One Source, Cummins, Inc. dba Cummins Sales and Service, Chapperrall Dodge, Inc. dba Dallas Dodge Chrysler Jeep & Dallas PDC, Dana Safety Supply, Inc., Dickson Equipment Co., Inc., Four Brothers Ford Tractor dba Four Brothers Outdoor Power, Ed Morse Automotive, LLC dba Freedom Chevrolet Buick GMC by Ed Morse, Ed Morse Automotive, LLC dba Freedom Chrysler Dodge Jeep Ram by Ed Morse, Holt Texas, LTD., IEH Auto Parts, LLC dba Auto Plus Auto Parts, Industrial Power, LLC., Kinloch Equipment & Supply, Inc., Kirby-Smith Machinery, Inc., Landmark Equipment, Inc., Longhorn Harley Davidson dba LHD Partners L.P., Metro Fire Apparatus Specialists, Inc., Texas Kenworth Co. dba MHC Kenworth Dallas, Ogburn's Truck Parts, Parts Authority, LLC, The Around the Clock Freightliner Group, LLC dba Premier Truck Group, RDO Equipment Company, Richardson Saw & Lawnmower, Rush Truck Centers of Texas, LP dba Rush Truck Center, Dallas Light & Medium Duty, Sam Pack's Five Star Ford, Southwest International Trucks, Inc., Stewart & Stevenson Power Products, LLC, Texas Packer and Loader Sales, Inc. dba Texas Pack + Load, Texas Underground, Inc. dba Underground, Inc., Texan Waste Equipment dba Heil of Texas, Wastebuilt Environmental Solutions, LLC, XL Parts, LLC, in the estimated amount of \$64,644,100.00, lowest responsible bidders of thirty-six; and **(2)** a five-year cooperative purchasing agreement for the purchase of original equipment manufacturer parts for citywide use with Crafcro, Ditch Witch, Honda, Hitachi, Hyundai, Hypac, Huzqvarna, Kubota Tractor, Mitsubishi Forklift, Mack Truck, McNeilus, Cement Tech, Multiquip, Pierce, Romco Equipment, Roscoe, Samsung, Volvo Truck, Wheeled Coach, Altec, Onan Generators, Hunter Equipment, and Ingersol Rand Compressor in the estimated amount of \$5,363,400.00 through the Local Government Purchasing Cooperative (BuyBoard) agreement and Sourcewell - Total estimated amount of \$70,007,500.00 - Financing: General Fund (\$18,095,600.00), Equipment and Fleet Management Fund (\$37,956,200.00), Sanitation Operation Fund (\$10,693,700.00), Dallas Water Utilities Fund (\$2,593,000.20), Confiscated Monies-State Fund (\$313,000.00), Aviation Fund (\$191,600.00), Stormwater Drainage Management Fund (\$114,399.80), and Convention and Event Services Fund (\$50,000.00)

BACKGROUND

This action does not encumber funds; the purpose of a master agreement is to establish firm pricing for goods, for a specific term, which are ordered on an as needed basis according to annual budgetary appropriations. The estimated amount is intended as guidance rather than a cap on spending under the agreement, so that actual need combined with the amount budgeted will determine the amount spent under this agreement.

This master agreement will allow for the purchase of original equipment manufacturer parts for the City.

The Local Government Purchasing Cooperative (BuyBoard) and Sourcwell are agreements are authorized by Chapter 791 of the Texas Government Code and Subchapter F, Chapter 271, Texas Local Government Code. Section 271.102 of the Texas Local Government Code which authorizes a local government to participate in a Cooperative Purchasing Program with another local government or a local cooperative organization.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

This item has no prior action.

FISCAL INFORMATION

Fund	FY 2022	FY 2023	Future Years
General Fund	\$382,500.00	\$4,715,500.00	\$12,997,600.00
Equipment and Fleet Management Fund	\$2,530,413.33	\$7,591,240.00	\$27,834,546.67
Sanitation Operation Fund	\$2,138,740.00	\$2,138,740.00	\$6,416,220.00
Dallas Water Utilities Fund	\$172,866.86	\$518,600.00	\$1,901,533.34
Confiscated Monies-State Fund	\$15,650.00	\$62,600.00	\$234,750.00
Aviation Fund	\$38,320.00	\$38,320.00	\$114,960.00
Stormwater Drainage Management Fund	\$7,626.47	\$22,880.00	\$83,893.33
Convention and Event Services Fund	\$5,000.00	\$5,000.00	\$40,000.00
Total	\$5,291,116.66	\$15,092,880.00	\$49,623,503.34

M/WBE INFORMATION

In accordance with the City's Business Inclusion and Development Policy adopted on September 23, 2020, by Resolution No. 20-1430, as amended, the M/WBE participation on this contract is as follows:

Contract Amount	Procurement Category	M/WBE Goal	M/WBE %	M/WBE \$
\$70,007,500.00	Goods	34.00%	0.00%	\$0.00

- This contract does not meet the M/WBE goal, but complies with good faith efforts.
- AutoNation Chevrolet - Non-local; Workforce 0.00% Local • Berry Companies, Inc. dba Bobcat of North Texas- Non-local; Workforce 4.40% Local • Bridgeport Truck Manufacturing, Inc. dba Bridgeport Manufacturing, Inc.- Non-local; Workforce 0.00% Local • CLS Sewer Equipment Co. Inc Non-local; Workforce 11.11% Local • Cummins Inc., dba Cummins Sales and Service- Local; Workforce 0.00% Local • CTE, LLC dba Custom Truck One Source- Non-local; Workforce 6.58% Local • Dana Safety Supply- Non-local; Workforce 0.00% Local • Dickson Equipment Co., Inc. - Local; Workforce 28.57% Local • Four Brothers Ford Tractor dba Four Brothers Outdoor Power- Non-local; Workforce 6.67% Local • Ed Morse Automotive, LLC dba Freedom Chevrolet Buick GMC by Ed Morse - Local; Workforce 88.89% Local • Ed Morse Automotive, LLC dba Freedom Chrysler Dodge Jeep Ram by Ed Morse - Local; Workforce 92.22% Local • Holt Texas, LTD. - Non-local; Workforce 1.38% Local • IEH Auto Parts, LLC dba Auto Plus Auto Parts - Local; Workforce 47.62% Local • Industrial Power, LLC. - Non-local; Workforce 1.83% Local • Kinloch Equipment & Supply, Inc. - Non-local; Workforce 21.95% Local • Kirby-Smith Machinery, Inc. - Local; Workforce 12.20% Local • Landmark Equipment, Inc.- Local; Workforce 9.38% Local • Longhorn Harley Davidson dba LHD Partners L.P. - Local; Workforce 37.78% Local • Metro Fire Apparatus Specialists, Inc. - Non-local; Workforce 1.92% Local • Texas Kenworth Co. dba MHC Kenworth Dallas - Local; Workforce 25.99% Local • Ogburns Truck Parts- Local; Workforce 0.00% Local • Parts Authority, LLC- Local; Workforce 37.50% Local • RDO Equipment Company- Local; Workforce 42.11% Local • Richards Saw & Lawnmower- Local; Workforce 100.00% Local • Rush Truck Centers of Texas, LP dba Rust Truck Center, Dallas Light & Medium Duty - Double check - Local; Workforce 11.43% Local • Sam Pack's Five Star Ford - Local; Workforce 0.00% Local • Southwest International Trucks, Inc.- Local; Workforce 0.00% Local • Stewart & Stevenson Power Products, LLC - Local; Workforce 11.84% Local • Texan Waste Equipment dba Heil of Texas- Local; Workforce 36.00% Local • Texas Packer and Loader Sales Inc. dba Texas Pack + Load- Non-local; Workforce 15.38% Local • Texas Underground, Inc. dba Underground, Inc. - Non-local; Workforce 1.37% Local • Wastebuilt Environmental Solutions, LLC- Non-local; Workforce 0.00% Local • XL Parts- Local; Workforce 100.00% Local

PROCUREMENT INFORMATION

Method of Evaluation for Award Type:

Low Bid	<ul style="list-style-type: none"> • Recommended vendor is based on the lowest competitive quoted price, who is also technically and financially capable of performing and completing the contract, and otherwise meets all material specification requirements
	<ul style="list-style-type: none"> • Negotiations are not allowed

Cooperative Purchasing Agreement	<ul style="list-style-type: none"> • Cooperative purchasing agreements enable the City to associate with State agencies, other local governments, or local cooperative organizations comprised of other state and local governments, to leverage market buying power and enable the City to purchase goods or services at lower prices
	<ul style="list-style-type: none"> • The cooperative purchasing agreement is an alternative method of meeting the requirements for competitive bidding or competitive sealed proposals, not an exception from that requirement

The Office of Procurement Services received the following bids from solicitation number BA22-00018004. We opened them on January 28, 2022. We recommend the City Council award these master agreements to the lowest responsive and responsible bidders by groups. Information related to this solicitation is available upon request.

*Denotes successful bidders

<u>Bidders</u>	<u>Address</u>	<u>Amount</u>
*AutoNation Chevrolet	7769 Boulevard 26 North Richland Hills, TX 76180	Multiple Groups
*Berry Companies, Inc. dba Bobcat of Dallas	1955 Lakeway Dr. Suite 245 Lewisville, TX 75057	Multiple Groups
*Bridgeport Truck Manufacturing, Inc. dba Bridgeport Manufacturing, Inc.	1310 Brown Rd. Breckenridge, TX 76424	Multiple Groups
*CLS Sewer Equipment Co.	726 South Sherman St. Richardson, TX 75081	Multiple Groups
*CTE, LLC dba Custom Truck One Source	7701 East 24 Hwy. Kansas City, MO 64125	Multiple Groups
*Cummins, Inc. dba Cummins Sales and Service	48555 Mountain Creek Pkwy. Dallas, TX 75236	Multiple Groups
*Chapperral Dodge, Inc. dba Dallas Dodge Chrysler Jeep & Dallas PDC	11550 Lyndon B. Johnson Frwy. Dallas, TX 75238	Multiple Groups
*Dana Safety Supply	800 Railhead Rd. Suite #344	Multiple Groups

	Fort Worth, TX 76106	
*Dickson Equipment Co., Inc.	4525 Irving Blvd. Dallas, TX 75247	Multiple Groups
*Four Brothers Ford Tractor dba Four Brothers Outdoor Power	2324 East Interstate 30 Royce City, TX 75189	Multiple Groups
*Ed Morse Automotive, LLC dba Freedom Chevrolet Buick GMC by Ed Morse	8008 Marvin D. Love Frwy. Dallas, TX 75237	Multiple Groups
*Ed Morse Automotive, LLC dba Freedom Chrysler Dodge Jeep Ram by Ed Morse	815 East Camp Wisdom Rd. Duncanville, TX 75116	Multiple Groups
*Holt Texas, LTD.	5665 Southeast Loop 410 San Antonio, TX 78222	Multiple Groups
*IEH Auto Parts, LLC dba Auto Plus Auto Parts	901 North Lenola Rd. Moorestown, NJ 08057	Multiple Groups
*Industrial Power, LLC	712 North Beach St. Fort Worth, TX 76111	Multiple Groups
*Kinloch Equipment & Supply, Inc.	3320 Pasadena Blvd. Pasadena, TX 777503	Multiple Groups
*Kirby-Smith Machinery, Inc.	8505 South Central Expwy. Dallas, TX 75241	Multiple Groups
*Landmark Equipment, Inc.	1351 South Loop 12 Irving, TX 75060	Multiple Groups
*Longhorn Harley Davidson dba LHD Partners L.P.	2830 West I-30 Grand Prairie, TX 75052	Multiple Groups
*Metro Fire Apparatus Specialists, Inc.	17350 State Hwy. 249 Suite 250 Houston, TX 77064	Multiple Groups
*Texas Kenworth Co. dba MHC Kenworth Dallas	4040 Irving Blvd. Dallas, TX 75247	Multiple Groups
*Ogburns Truck Parts	3602 Marquis Dr.	Multiple Groups

	Garland, TX 75042	
*Parts Authority, LLC	3 Dakota Dr. Suite 110 New Hyde Park, NY 11042	Multiple Groups
*The Around the Clock Freightliner Group, LLC dba Premier Truck Group	4200 Port Blvd. Dallas, TX 75241	Multiple Groups
*RDO Equipment Company	3230 East Airport Frwy. Irving, TX 75062	Multiple Groups
*Richardson Saw & Lawnmower	802 S. Central Expwy. Richardson, TX 75080	Multiple Groups
*Rush Truck Centers of Texas, LP dba Rush Truck Center, Dallas Light & Medium Duty	4200 Irving Blvd. Dallas, TX 75247	Multiple Groups
*Sam Pack's Five Star Ford	1635 IH 35E Carrollton, TX 75006	Multiple Groups
*Southwest International Trucks, Inc.	3722 Irving Blvd. Dallas, TX 75247	Multiple Groups
*Stewart & Stevenson Power Products, LLC	1631 Chalk Hill Rd. Dallas, TX 75212	Multiple Groups
*Texas Packer and Loader Sales, Inc. dba Texas Pack + Load	1030 Brussels St. San Antonio, TX 78219	Multiple Groups
Texas Underground, Inc. dba Underground, Inc.	1617 Garden Rd. Pearland, TX 77581	Multiple Groups
*Texas Waste Equipment dba Heil of Texas	1440 South Loop 12 Irving, TX 75060	Multiple Groups
*Wastebuilt Environmental Solutions, LLC	2025 Old Mill Run Garland, TX 75044	Multiple Groups
*XL Parts, LLC	15701 Northwest Frwy. Houston, TX 77040	Multiple Groups
Daco Fire Equipment	201 Avenue R	Non-Responsive

Lubbock, TX 79408

OWNERS

AutoNation Chevrolet

Mike Jackson, Chief Executive Officer
Lance Iserman, Chief Operating Officer
Cheryl Miller, Chief Financial Officer

Berry Companies, Inc. dba Bobcat of North Texas

Cole Young, President
Walter Berry, Chief Executive Officer
Jim Batten, Operations Manager

Bridgeport Truck Manufacturing, Inc. dba Bridgeport Manufacturing, Inc.

Tony Kouri, President
Philomena Kouri, Corporate Secretary

CLS Sewer Equipment Co. Inc.

Jerry Sonnier II, President

Cummins, Inc. dba Cummins Sales and Service

Michael Marrero, Director-OH Business Development

CTE, LLC. dba Custom Truck One Source

Ryan McMonagle, Chief Executive Officer
Bradley Meader, Chief Operating Officer

Dana Safety Supply

David Russo, Chief Executive Officer
Wanda Hobbs, Chief Financial Officer

Dickson Equipment Co., Inc.

Jon Dickson, President
Joe Dickson, Vice President

Four Brothers Ford Tractor dba Four Brothers Outdoor Power

Rex Kelly, President
Russell Kelly, Vice President

Ed Morse Automotive, LLC dba Freedom Chevrolet Buick GMC by Ed Morse

Carmine Colella, President
Randy Hoffman, Vice President

Ed Morse Automotive, LLC dba Freedom Chrysler Dodge Jeep Ram by Ed Morse

Carmine Colella, President
Randy Hoffman, Vice President

Holt Texas, LTD.

Paul Hensley, Senior Vice President
Michael Puryear, General Counsel

IEH Auto Parts, LLC dba Auto Plus Auto Parts

Denise Barton, Chief Executive Officer
Joe Ferrer, President

Industrial Power, LLC

Robert O'Neil, President/Co-Owner
Brian O'Neil, Vice President/Co-Owner

Kinloch Equipment & Supply, Inc.

Todd B. Kinloch, President
Jeff Jackson, Operations Mgr.

Kirby-Smith Machinery, Inc.

Hoyt Edgar Kirby Jr., President
Jeffrey Weller, EVP-Chief Operating Officer
Justin D. Young, Chief Financial Officer

Landmark Equipment, Inc.

Mike Lyle, President
Gary Lyle, Vice President

Longhorn Harley Davidson dba LHD Partners L.P.

Chris Calhoon, Owner
Caroline Calhoon, Owner

Metro Fire Apparatus Specialists, Inc.

Craig Russell, President
Andy King, Operations Manager

Texas Kenworth Co. dba MHC Kenworth Dallas

Steve Ellington, Vice President
Kyle Murphy, Parts Manager

Ogburns Truck Parts

Tom Ogburn, President

Parts Authority, LLC

Randy Buller, Chief Executive Officer
David Serrano, Chief Financial Officer

RDO Equipment Company

Tim Curoe, Chief Executive Officer
Chris Cooper, Chief Operating Officer

Richardson Saw & Lawnmower

James Poen, President

Rush Truck Centers of Texas, LP dba Rush Truck Center, Dallas Light & Medium Duty

W.M."Rusty" Rush, President
Derrick R. Weaver, Vice President

Sam Pack's Five Star Ford

Sam Pack, President
Alan J Rosner, Director - Fleet Operations

Southwest International Trucks, Inc.

Russ Trimble, President
Tom Lerch, Vice President

Stewart & Stevenson Power Products, LLC

Richard W Rewerts, Vice President

Texan Waste Equipment dba Heil of Texas

Jeff Davis, President
Jeremy Davis, VP

Texas Packer and Loader Sales Inc. dba Texas Pack + Load

Jeffrey L. Batley, President
Woodow C. Hardee, Chief Executive Officer

Texas Underground, Inc. dba Underground, Inc.

Tommy Stoneman, President
Stan Stoneman, Secretary

Wastebuilt Environmental Solutions, LLC

Edward M Carroll, Chief Executive Officer
John Powers, Vice President

XL Parts

Mike Odell, President