

STRATEGIC PRIORITY:	Government Performance & Financial Management
AGENDA DATE:	August 10, 2022
COUNCIL DISTRICT(S):	All
DEPARTMENT:	Office of Procurement Services
EXECUTIVE:	Jack Ireland

## <u>SUBJECT</u>

Authorize a three-year master agreement for the purchase of plastic sewer couplings and lateral cleanouts for the Water Utilities Department - Beeco, Inc. in the estimated amount of \$120,000 and Core & Main LP in the estimated amount of \$43,000, lowest responsible bidders of two - Total estimated amount of \$163,000 - Financing: Dallas Water Utilities Fund

## BACKGROUND

This action does not encumber funds; the purpose of a master agreement is to establish firm pricing for goods, for a specific term, which are ordered on an as needed basis according to annual budgetary appropriations. The estimated amount is intended as guidance rather than a cap on spending under the agreement, so that actual need combined with the amount budgeted will determine the amount spent under this agreement.

This master agreement will provide for the purchase of plastic sewer couplings and lateral cleanouts. The Water Utilities Department (DWU) staff uses couplings for various types of pipe connections throughout the wastewater collection pipeline system. In addition, sewer pipe reducer couplings are used to lessen the pipes diameters, provides cut-ins where a section of pipe is removed, and fitting inserted help to expand joints for extending pipe. Lateral cleanouts give DWU staff easy access to main sewer and wastewater pipelines for routine inspection, maintenance, blockage removal, and repair jobs. Maintaining lateral cleanouts helps to facilitates system maintenance. Couplings and laterals cleanouts are replaced due to age and damage. The Water Utilities Department repair staff complete approximately 4,000 sewer repairs each year and maintain approximately 4,060 miles of wastewater mainlines.

As part of the solicitation process and in an effort to increase competition, the Office of Procurement Services used its procurement system to send out email notifications to vendors registered under relevant commodity codes. To further increase competition, the Office of Procurement Services uses historical solicitation information, the Internet, and vendor contact information obtained from user departments to contact additional vendors.

## PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On September 12, 2018, City Council authorized a three-year master agreement for the purchase of plastic sewer couplings and lateral cleanouts for the Water Utilities Department with Beeco, Inc. and Forliline, Inc. by Resolution No. 18-1267.

### FISCAL INFORMATION

Fund	FY 2022	FY 2023	Future Years
Dallas Water Utilities Fund	\$47,000.00	\$58,000.00	\$58,000.00

#### M/WBE INFORMATION

In accordance with the City's Business Inclusion and Development Policy adopted on September 23, 2020, by Resolution No. 20-1430, as amended, the M/WBE participation on this contract is as follows:

Contract Amount	Procurement Category	M/WBE Goal	M/WBE %	M/WBE \$	
\$163,000.00	Goods	32.00%	0.00%	\$0.00	
• This contract does not meet the M/WBE goal, but complies with good faith efforts.					
• Beeco, Inc Non-local; Workforce - 0.00% Local • Core & Main, LP - Local; Workforce - 100.00% Local					

## PROCUREMENT INFORMATION

Method of Evaluation for Award Type:

Low Bid	<ul> <li>Recommended vendor is based on the lowest competitive quoted price, is also technically and financially capable of performing and completing the contract, and otherwise meets all material specification requirements</li> </ul>
	<ul> <li>Negotiations are not allowed</li> </ul>

The Office of Procurement Services received the following bids from solicitation number BV22-00018721. We opened them on May 6, 2022. We recommend the City Council award this master agreement to the lowest responsive and responsible bidders by line.

\*Denotes successful bidders

<u>Bidder</u>	<u>Address</u>	<u>Amount</u>
*Beeco, Inc.	14015 North Stemmons Frwy. Farmers Branch, TX 75234	Multiple Lines
*Core & Main, LP	4333 Irving Blvd. Dallas, TX  75247	Multiple Lines

# **OWNERS**

## Beeco, Inc.

Bruce Coughennower, President Jim Coughenneower, Vice President

# Core & Main, LP

Jack Schaller, President Chuck Zappola, Vice President