



Legislation Text

File #: 22-1874, **Version:** 1

STRATEGIC PRIORITY: Government Performance & Financial Management
AGENDA DATE: September 28, 2022
COUNCIL DISTRICT(S): N/A
DEPARTMENT: Office of Government Affairs
EXECUTIVE: T.C. Broadnax

SUBJECT

Authorize a professional services contract with CapitalEdge Strategies, LLC to provide federal legislative services to the City for the period November 1, 2022 through September 30, 2023 - Not to exceed \$160,000.00 - Financing: General Fund ([subject to annual appropriations](#))

BACKGROUND

CapitalEdge Strategies, LLC, led by Ralph Garboushian, operates a Washington, D.C. office which monitors federal action affecting the City of Dallas, working with the Texas Congressional delegation and the Executive Branch to advance City interests and priorities. In addition, the office works closely with national municipal organizations, including the National League of Cities (NLC), the United States Conference of Mayors, the International City-County Management Association, and others to make sure they are aware of the City's positions and agendas.

Under the contract, CapitalEdge Strategies, LLC contacts City staff regularly by telephone, through visits to Dallas, written reports, bulletins and memoranda. Briefings on federal issues are presented to Council members during meetings of the NLC, as well as at any other time requested by the City. Supplemental information necessary to understanding the effect and impact of federal legislation and regulations is also provided. Timely information about government grant programs, frequently based on personal contact with federal program managers, is sent directly to the appropriate staff to facilitate Dallas funding applications.

CapitalEdge Strategies, LLC has frequently assisted the City by connecting high-level members of the Administration with Dallas leadership. CapitalEdge Strategies, LLC has also advised on working with federal agencies such as the United States Department of Housing and Urban Development, Transportation, Homeland Security, Federal Transit Administration, and the White House.

CapitalEdge Strategies, LLC has represented the City of Dallas in Washington, D.C. as part of the Texas Cities Legislative Coalition since 1987. Other participants in the Coalition include the cities of Arlington, Austin, and Denton.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On December 12, 2018, City Council authorized a contract with CapitalEdge Strategies, LLC for FY 2018-19, by Resolution No. 18-1817.

On October 23, 2019, City Council authorized a contract with CapitalEdge Strategies, LLC for FY 2019-20, by Resolution No. 19-1678.

On October 28, 2020, City Council authorized a contract with CapitalEdge Strategies, LLC for FY 2020-21, by Resolution No. 20-1707.

On October 13, 2021, City Council authorized a contract with CapitalEdge Strategies, LLC for FY 2021-22, by Resolution No. 21-1668.

The Ad Hoc Committee on Legislative Affairs was briefed by memorandum regarding this matter on September 13, 2022.

FISCAL INFORMATION

Fund	FY 2023	FY 2024	Future Years
General Fund	\$160,000.00	\$0.00	\$0.00