



Legislation Text

File #: 22-2109, Version: 1

STRATEGIC PRIORITY: Transportation & Infrastructure
AGENDA DATE: September 28, 2022
COUNCIL DISTRICT(S): 2
DEPARTMENT: Department of Aviation
EXECUTIVE: Kimberly Bizer Tolbert

SUBJECT

Authorize the Second Amendment to the Dallas Love Field Food and Beverage Concession Contract at Dallas Love Field Airport dated March 7, 2012, originally entered with Gina Puente Ventures, Inc. succeeded in interest by Puente Enterprises, Inc., with CBC SSP America DAL, LLC by Resolution No. 15-1335 to **(1)** exercise both one-year renewal terms provided for in the concession contract for the space formerly branded as Sky Canyon; and **(2)** add two one-year extension terms to the concession contract - Estimated Revenue: Aviation Fund \$824,000.00

BACKGROUND

Puente Enterprises, Inc. entered into an Asset Purchase Agreement with CBC SSP America DAL, LLC, effective July 15, 2022, pursuant to which Puente Enterprises, Inc. will assign the concession contract for the space formerly branded as Sky Canyon to CBC SSP America DAL, LLC. Pursuant to the Asset Purchase Agreement, the assignment will take place once the City has executed a consent to assignment and the City Council has authorized this Second Amendment to be executed with CBC SSP America DAL, LLC (the authorization is conditioned on the assignment of the concession contract, and the Second Amendment will not be executed until the assignment takes place).

The concession contract's primary term expires on October 31, 2023. The exercise of the renewal terms and the addition of the extension terms will provide CBC SSP America DAL, LLC time to amortize costs associated with re-branding and remodeling the 1,765 square foot space.

CBC SSP America DAL, LLC is the current concessionaire for the AV8 Bar Café unit C2151B, located inside the Dallas Love Field Terminal Building.

The approval of the above Renewal and Extension Terms is conditioned on an assignment of the Puente Enterprises, Inc. Contract to CBC SSP America DAL, LLC.

The City's authorization to execute the Second Amendment is conditioned on, and the City will not execute the Second Amendment until, the Concession Contract is assigned from Puente Enterprises, Inc. to CBC SSP America DAL, LLC.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On March 7, 2012, City Council authorized the food and beverage contract with Gina Puente Ventures, Inc. by Resolution No. 12-0706.

On August 12, 2015, City Council authorized the 1st Amendment to the Puente Enterprises, Inc. Contract by Resolution No. 15-1335.

[The Transportation and Infrastructure Committee was briefed by memorandum regarding this matter on September 19, 2022. <<https://gcc02.safelinks.protection.outlook.com/?url=https%3A%2F%2Fdallascityhall.com%2Fgovernment%2Fcitymanager%2FDocuments%2FCouncil%2520Materials%2FDallas%2520Love%2520Field%2520Food%2520and%2520Beverage%2520Concession%2520Contract%2520Amendment%2520and%2520Consent%2520to%2520Assignment.pdf&data=05%7C01%7Ckeiondra.johnson%40dallas.gov%7C28eedea5e02e4a44229208da97fa2b64%7C2935709ec10c4809a302852d369f8700%7C0%7C0%7C637989397961406856%7CUnknown%7CTWFpbGZsb3d8eyJWlloiMC4wLjAwMDAiLCJQIjoiV2luMzliLCJBTiI6IjEhaWwiLCJXVCi6Mn0%3D%7C3000%7C%7C&sdata=0X3%2FFM7vkdDmo5huDQ4rKVEeyXc61sOHrbW3NIRLBK0%3D&reserved=0>>](https://gcc02.safelinks.protection.outlook.com/?url=https%3A%2F%2Fdallascityhall.com%2Fgovernment%2Fcitymanager%2FDocuments%2FCouncil%2520Materials%2FDallas%2520Love%2520Field%2520Food%2520and%2520Beverage%2520Concession%2520Contract%2520Amendment%2520and%2520Consent%2520to%2520Assignment.pdf&data=05%7C01%7Ckeiondra.johnson%40dallas.gov%7C28eedea5e02e4a44229208da97fa2b64%7C2935709ec10c4809a302852d369f8700%7C0%7C0%7C637989397961406856%7CUnknown%7CTWFpbGZsb3d8eyJWlloiMC4wLjAwMDAiLCJQIjoiV2luMzliLCJBTiI6IjEhaWwiLCJXVCi6Mn0%3D%7C3000%7C%7C&sdata=0X3%2FFM7vkdDmo5huDQ4rKVEeyXc61sOHrbW3NIRLBK0%3D&reserved=0)

FISCAL INFORMATION

Estimated Annual Revenue: Aviation Fund \$824,000.00

OWNER

CBC SSP America DAL, LLC

Patrick Murray, Executive Vice President