



## Legislation Text

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File #: 26-1003A, Version: 1

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**PILLAR:** Core  
**AGENDA DATE:** April 8, 2026  
**COUNCIL DISTRICT(S):** Citywide  
**DEPARTMENT:** Office of Procurement Services  
**PRIORITY:** N/A

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### SUBJECT

Authorize **(1)** an acquisition contract for the purchase of hardware and software for an inventory management solution for the Dallas Fire-Rescue Department managed by the Department of Information and Technology Services in the estimated amount \$942,506.25; and **(2)** a four-year service price agreement in the estimated amount \$2,272,500.00, with two one-year renewal options in the estimated amount of \$1,575,962.00, as detailed in the Fiscal Information, for maintenance and support for an inventory management solution for the Dallas Fire-Rescue Department managed by the Department of Information and Technology Services - Appticity Corporation, most advantageous proposer of eight - Total estimated amount of \$4,790,968.25 - Financing: ARPA Redevelopment Fund (\$1,508,996.48) and General Fund (\$3,281,971.77) (subject to annual appropriations)

### BACKGROUND

This action does not encumber funds; the purpose of a service price agreement is to establish firm pricing for services, for a specific term, which are ordered on an as needed basis according to annual budgetary appropriations. The estimated amount is intended as guidance rather than a cap on spending under the agreement, so that actual need combined with the amount budgeted will determine the amount spent under this agreement.

These agreements will allow for the implementation of hardware and software for an inventory management solution and maintenance and support for Dallas Fire-Rescue Department (DFD) managed by the Department of Information and Technology Services.

DFD currently relies on an inventory system that requires multiple manual processes to track the purchase, distribution, and lifecycle of:

- Firefighting gear and equipment
- Fire station operational supplies
- Emergency medical supplies

- Fleet management parts
- Fuel tracking

The proposed system will integrate these functions into a single, user-friendly platform, streamlining operations and improving efficiency across DFD.

A six-member committee from the following departments reviewed and evaluated the qualifications:

- Dallas Fire-Rescue Department (3)
- Dallas Water Utilities Department (1)
- Department of Information and Technology Services (1)
- Office of Procurement Services (1)\*

\*The Office of Procurement Services evaluated cost and local preference, if applicable.

The committee selected the successful respondent on the basis of demonstrated competence and qualifications under the following criteria:

- Functional match to requirements 30 points
- Technical match to requirements 25 points
- Capability and expertise 20 points
- Cost to the City 20 points
- Local Preference 5 points

As part of the solicitation process and in an effort to increase competition, the Office of Procurement Services used its procurement system to send out email notifications to vendors registered under relevant commodity codes. To further increase competition, the Office of Procurement Services uses historical solicitation information, the Internet, and vendor contact information obtained from user departments to contact additional vendors.

On November 10, 2015, the City Council authorized a living wage policy that requires contractors to pay their employees a “living wage” rate as established annually by the Massachusetts Institute of Technology Living Wage Calculator for Dallas County by Resolution No. 15-2141. The calculated living wage during the solicitation process of this contract is \$22.05; the selected vendor meets this requirement.

### **PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)**

On February 28, 2024, the City Council authorized the transfer and reallocation of ARPA funds from the U.S. Department of Treasury for the Coronavirus Local Fiscal Recovery Fund to the ARPA Redevelopment multi-year fund to provide assistance with completing projects by Resolution No. 24-0315.

**FISCAL INFORMATION**

Fund	FY 2026	FY 2027	Future Years
General Fund	\$ 0.00	\$191,009.77	\$3,090,962.00
ARPA Redevelopment Fund	\$942,506.25	\$566,490.23	\$ 0.00
Total	\$942,506.25	\$757,500.00	\$3,090,962.00

Initial Term: \$3,215,006.25  
 Renewal Option Year 1: \$ 795,737.00  
 Renewal Option Year 2: \$ 780,225.00  
  
 Total \$4,790,968.25

**LOCAL PARTICIPATION**

Prime	Status	Workforce %
Apptricity Corporation	Local	9.52%

**PROCUREMENT INFORMATION**

Method of Evaluation for Award Type:

Request for Competitive Sealed Proposal	<ul style="list-style-type: none"> <li>• Utilized for high technology procurements, insurance procurements, and other goods and services</li> <li>• Recommended offeror whose proposal is most advantageous to the City, considering the relative importance of price, and other evaluation factors stated in the specifications</li> <li>• Always involves a team evaluation</li> <li>• Allows for negotiation on contract terms, including price</li> </ul>
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The Office of Procurement Services received the following proposals from solicitation number BYZ25-00027697. We opened them on July 18, 2025. We recommend the City Council award this service price agreement in its entirety to the most advantageous proposer.

\*Denotes successful proposer

<b><u>Proposers</u></b>	<b><u>Address</u></b>	<b><u>Score</u></b>
*Apptricity Corporation	220 East Las Colinas Blvd. E Suite 400 Irving, TX 75039	73.89
AssetWorks, Inc.	1001 Old Cassatt Rd. Suite 204 Berwyn, PA 19312	63.00

Bound Tree Medical, LLC	5000 Tuttle Crossing Blvd. Dublin, OH 43016	61.49
Shipcom Wireless, Inc.	11200 Richmond Ave. Suite 552 Houston, TX 77082	49.18
Rudra Enterprise LLC dba REETECH	7428 Reverchon Dr. Irving, TX 75063	48.47
ZProCis Solutions, Inc.	5270 Golden Gate Pkwy. Suite 104 Naples, FL 34116	44.16
Apex Consultants, Inc.	10304 Eaton Pl. Suite 100 Fairfax, VA 22030	30.08
Intelligensia LLC	8350 North Central Expwy. Dallas, TX 75206	21.04

**OWNER/EXECUTIVE**

**Apptricity Corporation**

Timothy Garcia, Chief Executive Officer